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HEIKES == HUNTSVILLE == TREES.

The Huntsville Wholesale Nurseries

NOVEMBER

62.21

Huntsville, Ala.

19/19

1915



FOR THE TRADE ONLY.

Special Mention.

ROSES. One of our specialties is growing Hardy Hybrid Perpetuals and Mosses by budding for outdoor planting. Budded roses transplant with better success than roses on their own roots and produce finer blossoms. The stocks upon which we bud are all disbudded before planting, so that little trouble is experienced from suckers. It will be noticed that our assortment given covers all shades of colors from white to the darkest crimson. We guarantee as fine plants, both roots and tops, as can be produced anywhere in the United States. Samples will be sent upon application. Our this year's growth is exceptionally fine in every respect.

FRAU KARL DRUSCHKI (Snow Queen). We are growing this variety in large numbers. It is the best white Hybrid Perpetual ever introduced. We have had it at Huntsville blooming in the open ground for the past ten years. It is marvelous in its beauty in half open bud and in the pure white of the full opened bloom. It is more prolific and more constant in bloom than the Paul Neyron. In a bed of a dozen plants there is seldom a day during the Summer when blooms cannot be cut, and during the Spring and Fall it blooms in profusion. It is the ideal rose for cemetery planting both North and South. It holds its foliage well and is healthy and vigorous, and in hardiness it equals any of the Hybrid Perpetuals. Nurserymen should put this rose in the hands of their agents and draw upon us for filling their orders.

ABELIA, Grandiflora. We have a large number of fine well-branched and well-rooted one-year-old plants. This plant is growing in favor, as it lends itself admirably for landscape gardening. Its very fragrant delicate pinkish-white blossoms are produced in profusion from early Spring to late Fall.

The Huntsville Wholesale Nurseries

MILTON MOSS, PROPRIETOR.

References: W. R. Rison Banking Company, Huntsville, Ala., and the

Mercantile Agencies.

FALL OF 1915 AND SPRING OF 1916

HEIKES HUNTSVILLE TREES.

NOVEMBER, 1915.

Except where prices are agreed upon these quotations are subject to change without notice.

The usual Terms and Conditions govern these quotations.

Combination Car Lots.

Prices will be based on delivery to station at Huntsville, the price of boxes to

be added. In car lots in bulk no charge will be made for packing.

To those who order in less than car lots and wish to take advantage of our plan to deliver to Distributing Points we must add to the prices quoted in this list the cost of freight from Huntsville to these points on a car lot basis, and we will then prepay the freight to the point of distribution. This plan insures low freight rates and quick time. Such orders will be packed in boxes at Huntsville and combined to make up car lots and shipment promptly made to distributing points and forwarded from there over the various railroads to destination. Car lot orders will go direct from Huntsville to destination, and can be shipped at any time after September 20th to March 15th, except a short time in mid-winter.

Distributing Points.

We are making St. Louis, Mo., Rochester, N. Y., and Philadelphia, Pa., distributing points for orders in less than car lots, to be shipped from Huntsville on the dates named below. No charge for drayage or transfer at these points.

FOR ST. LOUIS-Shipments from October 25th to December 10th, and in Spring

FOR PHILADELPHIA—November 1st and in Spring.

FOR ROCHESTER—November 1st and in Spring.

This offer to ship to distributing points will not apply if shipment is required at other than the above named dates. It sometimes happens that we cannot arrange to make up combination car lots to suit all strictly within the date named. It will be necessary to arrange the dates for shipments as orders are received.

PEACH

One Year. On Peach. Leading Varieties.

Our peach trees are budded on seedlings grown from North Carolina natural pits. They are free from Aphis, Root-Knot and Crown-Gall. We can supply beautiful large, medium and small-sized trees. The land upon which our peach trees are grown produces a well-matured tree, with fine fibrous roots. The San Jose Scale, Yellows and Rosette are unknown in this section and we have been careful not to bring in any buds from affected localities.

	CIPHER	Per 1000
Five to seven feet, extra, 3/4 to 1 inch, well branched	Rancor	\$65 00
Five to six feet, % to 34, well branched	Ransom	55 00
Four to six feet, 9-16 to 5%, well branched,	Rather	50 00
Four to five feet, 1/2 to 9-16, branched	Rattle	45 00
3½ to 4½ feet, 7-16 to ½, more or less branched	Recite	
Three to four feet, % to 7-16, little if any branched	Reside	30 00
Two to three feet, little if any branched	Resource	25 00
One to two feet, little if any branched	Render	17 50

Apex Alexander Arp Beauty Beers' Smock Belle of Ga. Bilyeaus Late Carman Capt Ede Crawford's Early Crawford's Late Champion Dawson Elberta Early Wonder F. St. John Fox Seedling Greensboro Goldfinch (Early Elberta) Heath Cling Hiley (Ea. Belle) Henrietta (Levy's Lt) Krummel's Late Laughlin Lemon Cling Mamie Ross Mayflower Mountain Rose Munson's Free Munson's Cling Old Mixon Free Old Mixon Cling Octobel Rex (Late Elberta) Reeves' Favorite Salway Stump the World Sneed Stephens' Rareripe Triumph Waddell Wonderful

June Buds. On Peach.

	CIPHER.	Per 1000
Four to five feet, 9-16 to 5%, branched	Jangle:	\$50 00
Four to five feet, 1/2 to 9-16, branched.	Jailer	45 00
Three to four feet, 7-16 to 1/2, branched	Jacket	37 50
Three to four feet, % to 7-16, more or less branched		
Two to three feet, more or less branched.		
Eighteen to twenty-four inches.	Jealous	20 00
Twelve to eighteen inches,		

Arp Beauty Belle of Ga.

Carman Elberta Greensboro Goldfinch (Ea. Elberta)

Hiley (Ea. Belle) May flower

APPLE

Two Years. Grafted on No. 1 Branched French and American Apple Seedlings.

We have large and handsome blocks of one and two years Apple Grafts for sale this season. See list of varieties given below:

		CIPHER	Per 10	000
11-16 & up, 6 to 8 fee	t, well branched	Provision	\$70 (6	0
	t, well branched			
9-16 to 5%, 4 to 6 feet,	well branched	Provoke	45 00)
1/2 to 9-16, 4 to 5 feet	well branched		40 00	j
7-16 to 1/2, 31/2 to 41/2 f	eet, branched	Proxy)
3 to 4 feet, more or 1	less branched	Prude	25 00)
Ark, Black	Kinnards Choice	Red Astrachan	Wagener	
Baldwin	Liveland Raspberry	Red June	Wealthy	
Black Ben Davis	McIntosh Red	Stavman's Winesap	Yellow Transparent	
Early Harvest	M. Black Twig	Twenty Oz.	Yellow Horse	
Grimes Golden	Northern Spy	Winesap	York Imperial	
Jonathan	Rome Beauty	Winter Banana	Yel. Newtown Pippin	

One Year. Grafted on No. 1 Branched French and American Apple Seedlings.

Four to five feet, whip	ps nips	CIPHER Protect Provost Prudent Provide		60 00 40 00	0
Baldwin Grimes Golden Jonathan	Liveland Raspberry Lowry McIntosh	Red June Rome Beauty Stayman's Winesap	Twenty Oz. Winesap		

APRICOT

One Year. On Peach.

Four to six feet, 9-16 to Four to five feet, ½ to 9 3½ to 4½ feet, 7-16 to 1 Three to four feet, und Two to three feet, littl	36, well branched 16, branched	less branched	CIPHER Manacle Malice Major, Mail: Magic Magac Madam Made	75 00 55 00 40 00 35 00 30 00
Alexander Budd Colorado Early Golden	Early May Harris Hemskirk Montgomet	Moorpark Royal Stella	Superb Tilton Wilson	#

PEAR

In grafting pears we use the first cut only. Kieffer, from grafts, grow up tall and straight in one year of sufficient height to cut back to the proper height to form heads for two year old trees.

STANDARD PEARS. Two Years. Grafted on No. 1 Branched French Pear Seedlings.

		Сірні	er.	Per	1000
3/4 to 1 inch, 5 to 6 feet,	well branched	Fidd	le	 \$125	00
% to 34, 5 to 6 feet, well	branched	Fife		 90	00
9-16 to 5/8, 4 to 5 feet, br	anched	Fil n	i	 . 70	00
1/2 to 9-16, 4 to 5 feet, br	anched	Fille	et	 . 50	00
7-16 to $\frac{1}{2}$, $\frac{31}{2}$ to $\frac{41}{2}$ feet	, branched	Fine	***************************************	 . 40	00
3 to 4 feet, more or less	branched	Firm	n	 . 35	00
2 to 3 feet, more or less	branched	Fish	*	 . 30	00
Bartlett B. d'Anjon Clapp's	Early Harvest Garber Flemish Beauty	Koonce Howell Lawrence	LeConte Seckel Wilder		
Duchess					

STANDARD PEARS. One Year. Grafted on No. 1 Branched French Pear Seedlings, 7-12 mm.

			CIPHER.	P	er 1000
5 to 6 feet, not branche	ed		Flesh	\$1	25 00
4 to 5 feet, not branche	ed		Flinch		10 00
3 to 4 feet, not branch	ned ,		Fling		90 00
2 to 3 feet, not branche					
2 to 21/2 feet, not branc	hed		Float		55 00
1 to 2 feet, not branch	ed		Flock		35 00
Bartlett	Garber	LeConte			

STANDARD PEARS. One Year. Budded on Branched French Pear Seedlings, 7-12 mm.

		CIPHER	P	er 1000
5 to 6 feet, not branched		Fracas	\$1	25 00
4 to 5 feet, not branched		Fragile	1	10 00
3 to 4 feet, not branched		Fragment		90 00
2 to 3 feet, not branched		Frail		
2 to 2½ feet, not branched		Frank		55 00
1 to 2 feet, not branched		Frantic		35 00
Bartlett Duchess		Lawrence	е	
B. d'Anjou Early Harv	est Koonce	Seckel		
Clapp's Favorite Flemish Be Canner's Japan Garber	auty LeConte	Wilder		

KIEFFER. Three Years. Grafted on No. 1 Branched French Pear Seedlings, 7-12 mm.

The three year old Kieffer were not cut back, are smooth, well branched, not overgrown and are just like fine two year old trees.

CIPHER. Per	1000
$\begin{array}{llllllllllllllllllllllllllllllllllll$	00
% to 34, 5 to 6 feet, well branched	00
9-16 to 58, 4 to 5 feet, branched	00
1/2 to 9-16. 4 to 5 feet, branched. Fondle	00
$7\overline{}$ 16 to $\frac{1}{2}$, $\frac{3}{2}$ to $\frac{4}{2}$ feet, branched. Foolish 38 3 to 4 feet, more or less branched Forage. 36	00
3 to 4 feet, more or less branched	00

KIEFFER. One Year. Grafted on No. 1 Branched French and Japan Pear Seedlings

	CIPHER	Per	1000
5 to 6 feet, not branched.	Fabric	\$70	00
4 to 5 feet, not branched			
3 to 4 feet, not branched			
2 to 3 feet, not branched.			
2 to 2½ feet, not branched	Fashion	35	60

PLUM

One Year. On Plum and on Peach..

	·		CIPHER	Per 1000
Five to seven	feet, 11-16 and up, well br	anched	Leader	\$120 00
Five to six fe	et, % to 11-16, well branch	ed	League	100 00
Four to five f	eet, 9-16 to 5%, well branch	red	Leak	80 00
Four to five f	eet, 1/2 to 9-16, well branch	ed	Lean	60 00
31/2 to41/2 feet.	7-16 to 1/2, more or less br.	anched	Leap	50 00
Three to four	feet, more or less branch	red	Learn	40 00
	feet, more or less branch			
Abundance	Burbank	Red June	Wickson	
De Soto	Hawkeye	Wolf	Wyant	
De Soto	nawkeye	W OII	wyant	

CHERRY

One Year. On Mahaleb

	Unic	I cai. On	manaics.		
SWEET			O		Per 1000
			CTPHER		Per 1000
Five feet & u	p, more or less branche	d	Lin	eal	\$160 00
Four to 5 fee	t, more or less branched	1.	Lin	k.,	140 00
Three to four	t, more or less branched r feet, more or less bran	ched	Lio	n	90 00
Black Tartar	ian Napoleon B.	Yello	w Spanish	Windsor	
Gov. Wood	May Duke		_		
COLID					
SOUR	*				
Four to five	feet, well branched		Lift		\$125 00
Three to fou	r feet, well branched		Limb.		110 00
Two to three	feet, well branched r feet, well branched e feet, well branched		Lime		80 00
Baldwin		ond Mont			
Dyehouse	·				
The cher	ries are as fine as we ha	ve ever grown, a	all stocky and	well rooted.	

COMPASS-CHERRY-PLUM.

One Year. Budded on Americana Plum and on Peach.

	CIPHER	Per 1000
5 to 6 feet, 9-16 & up, more or less branched.	Sack	\$150 00
4 to 5 feet, ½ to 9-16, more or less branched		
$3\frac{1}{2}$ to $4\frac{1}{2}$ feet, 7-16 to $\frac{1}{2}$, more or less branched	Safely	100 00
3 to 4 feet, % to 7-16, more or less branched		
2 to 3 feet, more or less branched	Sad	50 00

PECAN SEEDLINGS

Gulf Coast Thin Shell

We have a very fine lot of two, three and four year old seedlings grown at Huntsville These trees are grown from selected nuts collected along the Gulf Coast in Southern Mississippi and Louisiana, where the choicest thin shell nuts are produced. We can supply any size from one foot up to seven feet.

	CIPHER	Per 1000
4 to 5 feet	Petted	\$225 00
3 to 4 feet		
2 to 3 feet		
18 to 24 inches	Paddle	90 00
12 to 18 inches	Patent	60 00
Pecan Seedlings, 2 year, from selected nuts of higher than above prices:	the following improved va	arieties 5c per tree

Curet Russell Stuart Taylor Van Deman

ROSES

Field Grown. Budded. Two Year.

The No. 1 plants will have three or more branches and will be cut back to 24 to 30 inches The roots are very fine. Our No. 11/2 grade of Roses is made up of plants just under No. 1 such as do not have the required number of branches or are slightly under weight and height, and make a very nice grade for mailing.

The plants under No. 1½ we class as No. 2. They are used chiefly for transplanting.

				CIPHER.			Per 1000
Two years, No. 1 Two years, No. 1½ Two years, No. 2				Rosette			. \$100 00
Two years, No. 1	,			Robust			70 00
Two years, No. 2				Rocket			Sold
,							
1	HY	BR	ID PERPETUA	LS			
			-	Frau Karl	Damask	dri (Snow	Outcom)
Anne de Deisbach	M. P. Wilder		ad. Gab. Luizet . C. de Rohan	Gruss an T	bruser	(HT)	Queen/
Coquette des Alps Gen. Jacqueminot	Magna Charta Paul Neyron		rich Brunner	OI uss an I	CPILOZ	(11. 1.)	
Gen. Jacqueininot	rau Neyron	0.	ir ion brumor				
			MOSSES				
Crested Moss	Henry Marti	n	Salet		White	e Bath	
Crested Moss	Henry Blaron	11	Salet		,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
			or respective				
			CLIMBERS			No. 1	No. 11/2
				CIPHER		Per 100	Per 100
Olimbia a American	Donastr						\$10 OG
Climbing American Christine Wright	Deauty			Round		12 50	10 00
CHILISOHIC WITGHD				-			
						- 6	

Roses on Their Own Roots.

One and two year, No. 1		
	No. 1 Per 100	No. 1½ Per 100
Baltimore Belle. Climbing American Beauty Dorothy Perkins Excelsa	\$ 7 50 15 00 7 50 10 00	\$ 5 00 10 00 5 00 7 00
Flower of Fairfield Pink Rambler Tausenschoen	12 50 7 50 10 00	8 00 5 00 7 00
Tenn. Belle White Dorothy Perkins White Rambler Vallow Rambler	7 50 7 50 7 50 7 50	5 00 5 00 5 00 5 00

SUNDRY ORNAMENTALS

DECIDUOUS SHRUBS

BERBERIS Thunbergii (Japanese Ba	arberry)	
• • • •	CIPHER	Per 1000
Two to three feet, well branched	Clear.	\$125 00
18 to 24 inches, well branched 12 to 18 inches, well branched		70 00
12 to 18 inches, well branched		50 00
LONICERA Fragrantissima (Fragra	nt Honeysuckle)	
Four to five feet	Click	\$150 00
Three to four feet		125 00
Three to four feet		80 00
18 to 24 inches	Climax	60 00
SPIREA Van Houtte		
Three to four feet, well branched	Cloth	\$100 00
Two to three feet, well branched 18 to 24 inches, well branched 12 to 18 inches, branched		40.60
12 to 18 inches, branched	Clown	25 (0
SPIREA Reevesiana Two three feet		. Per 100
	*	

EVERGREEN SHRUBS

ABELIA Grandiflora (Rupestris)

2 year		
	CIPHER	Per 100
Two to three feet		\$50 60
18 to 24 inches		25 00 .
12 to 18 inches		15 00
1 year		
	· ·	Per 1000
18 to 24 inches		. \$200 00
12 to 18 inches	Coffee	125 00

VINES

LONICERA Halleana (Hall's Japan Honeysuckle)

Heavy, well-rooted plants

Per 100 \$7 00

KUDZU

We have a fine stock of plants this year.

	_	Each
In lots of 500 or more	 	
Less than 500, in 100 lots	 	5c

The Kudzu Vine is hardy, grows with remarkable rapidity—from 40 to 60 feet in a single season after the root is well established—and its foliage, consisting chiefly of very large leaves, is luxuriant and healthy. It is now being extensively planted both in the North and South to cover arbors and verandas. In the North the plant dies to the ground in the winter.

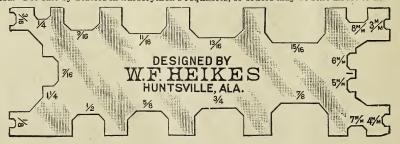
PRIVET

AMOOR RIVER, SOUTH. The Best Strain. More Nearly Evergreen Than Any Other Variety.

Four to five feet, well branched Three to four feet, well branched Two to three feet, well branched Eighteen to 24 inches, well branched. Twelve to 18 inches, slightly branched.	CIPHER Pug Purge Purify Purist. Purl	Per 100 \$45 00 35 00 25 00 20 00 15 00
AMOOR RIVER, NORTH. Hardy Type.		
Three to four feet, three branches & up	PatternPacingPacketPain	
Three to four feet, well branched	Peace	\$35 00 27 50 22 50 17 50 17 50 12 50
IBOTA		
Four to five feet, well branched Three to four feet, well branched Two to three feet well branched 18 to 24 inches, well branched 12 to 18 inches, well branched	Pie Pianor Pica Picket Pierce	\$70 00 60 00 50 00 40 00 25 00

NURSERYMEN'S CALIPER-% SIZE

This is the most practical Caliper in use for grading trees. It is made of steel brass, handsomely nickel plated. It answers also as a rule. Its length is exactly six inches and its width two inches. Price 65 cents each; 6 for \$\$.60; 12 for \$6.00. Postage or express to be added. For sale by dealers in nurserymen's requisites, or orders may be sent direct to us.



Unsolicited Testimonials.

ILLINOIS, March 13, 1915—"Trees received and are very nice. Enclosed find draft for balance due you."

GEORGIA, March 8, 1915—"My check for last lot of trees. They certainly were fine. They were delayed en route and only reached me to day, but were in perfect condition."

MISSISSIPPI, Dec. 16, 1914 - "I am well pleased with the shipment of trees you sent me. If I am not too late, I would like to have another shipment."

MISSOURI, Dec. 18, 1914-"Your refrigerator car iced,-well packed, in splendid condition, unloaded to-day. Splendid little trees."

WASHINGTON, D.C., Nov. 11, 1914-"-A number of my neighbors who have seen the stock that I recently ordered from you have asked me to put in another order. You will therefore ship at your earliest convenience the following H. P. Roses."

ARKANSAS, Nov. 1, 1913—"Trees came in good shape and they are the best we have ever had from any one."

LOUISIANA, Oct. 23, 1913—"The car of peach reached us in fine time and was opened up on the 21st. The condition was everything that could be expected or asked for; fine shape and the grade good."

TEXAS, Feb'y 2, 1913—"Please let me thank you again for prompt shipments and such nice trees. At Huntsville they simply produce only XXX, the very best. If you had all the varieties we need we should buy nowhere else."

ARKANSAS, March 12, 1913—"Am enclosing herewith our check for \$385 to balance our account to date. We thank you very much for promptness in handling this shipment."

NORTH CAROLINA, ----- "We wish to say that this was the finest lot of trees we have ever received from anywhere and they were packed to perfection."

MISSOURI, April 25, 1912—"Your trees were satisfactory. Enclosed find N. Y.

MISSISSIPPI. March, 1912-We thank you very much for the prompt attention you have given our orders this winter, and assure you that we will always buy our stock from you when in need of roses."

Alabama State Board of Horticulture.

NURSERYMAN'S OFFICIAL CERTIFICATE. NO. 2

TO WHOM IT MAY CONCERN:

1915-16

Form 1

This is to Certify, That in accordance with an Act of the Legislature approved March 5, 1903, the nurseries of the Huntsville Wholesale Nurseries, at Huntsville and Gladstone, Ala., were examined August 15, 16, 17, 1915, and that the stock in said nurseries was found apparently free from the San Jose scale and all other insects and diseases of a seriously injurious nature. This certificate of the remainder of the seriously injurious nature. This certificate is to cover only stock grown in the above-named nurseries, and becomes invalid after July 15, 1916, unless revoked.

Auburn, Ala., Sept. 15, 1915.

ERNEST WALKER, State Horticulturist.

Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

RATES.—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred. Orders requiring 300 trees or more, and not less than 10 of a variety, will be filled at the lowest quoted prices. Orders for less than 10 trees of one variety will be charged at the rate per ten.

SEASON.—Our packing and shipping season begins by the 20th of September and continues until the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately and not until it is wanted for shipment.

SHIPPING DIRECTIONS.—We respectfully beg our patrons to furnish us with explicit directions as to shipping, and the mode of convertance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. But in no case do we assume any responsibility as to safe delivery and condition of trees and plants after a proper shipment by us.

RELEASE.—When prepayment of freight is not required we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

PACKAGES.—The cost of package must be added to the prices quoted in this list as follows: Boxes 30 inches square, from 7½ to 9 feet long, as the trees may require. each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

PACKING.—Goods will be packed in moss or 'Shingle Tow," and especial care taken to insure their arrival in the best condition.

ASSORTMENTS.—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

CAUTION.—We accept all orders upon the condition that they shall be void should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control.

TERMS—Cash. When desired, we will allow 30 to 60 days from date of shipment to responsible, prompt-paying customers. Parties with

whom we have had no business transactions will save time by sending reference with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To northern customers who wish to lay in stock for Spring trade we will ship late in Fall or early in Spring and allow time for payment ill May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to demand cash or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over-due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made are expected to stand.

FORMS OF PAYMENT.—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Lōuis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange," or add ½ of one per cent to the amount of the bill for the cost of collection.

GRADES.—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted the 5 to 6 feet grade must be ordered.

Guarantee of Genuineness.—While we exercise the greatest filligence and care to have all our trees, etc., true to label and hold our selves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label free of charge or refund the amount paid, it is mutually understood and agreed to between the purchaser and ourselves that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

untrue.

ACCEPTANCE.—Notice should be sent to us by telegraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. It trees show any signs of shrivelling upon arrival they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival they should not be removed from the boxes until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed without notice of complaint to us and without our orders for their disposition.